

2010 TOP 100

Rank	Company/City (Previous Rank)	Owner/CEO	2009 Sales (in millions)	Growth	# Shops	New Shops Planned	# Employees	Sales Per Employee (in thousands)	Sales Per Shop	Year Founded
1	CCI/CoakleyTech (1) Milwaukee, WI	Chris Illman	\$31	-13.89%	8	0	200	\$155	\$3.88M	1982
2	Balmar (2) Falls Church, VA	Jim Morgan	\$20.02	-23.89%	3	0	230	\$87	\$6.67M	1966
3	ColorNet/Rockville Printing & Graphics (4) Gaithersburg, MD	Max & Bob Wepasnick	\$15.3	-14%	3	1	110	\$139	\$5.1M	1988
4	ASAP Printing Corp. Salt Lake City, UT	Patricia Ahahronov	\$13.6	1%	4	1	100	\$136	\$3.4M	1997
5	Econoprint (Madison) (6) Verona, WI	David Roloff	\$12.31	-19.03%	5	0	82	\$150	\$2.46M	1971
6	Western Graphics* (8) St. Paul, MN	Timothy Keran	\$10.68	-8.88%	1	0	72	\$148	\$10.68M	1967
7	AccuCopy* (10) Greenville, NC	Thomas O'Brien III	\$9.33	-8.88%	3	0	72	\$130	\$3.11M	1980
8	Landmark Print* (11) Stamford, CT	Carmine Iannacchino	\$9.29	-8.88%	1	0	63	\$148	\$9.29M	1985
9	Hatteras Printing (13) Dearborn, MI	Claudia E. Nesbitt	\$9.85	3.48%	3	1	60	\$164	\$3.28M	1977
10	Copy Central (Fairbanks Enterprises) (7) Emeryville, CA	Craig Fairbanks	\$9.46	-25.74%	19	0	76	\$124	\$498K	1986
11	Frank Gumpert Printing of Annapolis (14) Annapolis, MD	Jeff Ostenso	\$9.35	1.63%	2	0	68.5	\$136	\$4.68M	1955
12	AlphaGraphics (Alphaprint) (9) Seattle, WA	Chuck Stempler	\$8.55	-20.51%	5	0	67	\$128	\$1.71M	1989
13	MailMax Direct* (18) Waco, TX	David Anderton	\$6.87	-8.88%	3	0	75	\$92	\$2.29M	1994
14	Brandon's Communications Group* (19) Norcross, GA	Jay Byars	\$6.83	-8.88%	1	0	49.5	\$138	\$6.83M	1984
15	Mele Printing (16) Covington, LA	Mallery Mele	\$7.47	-1.78%	1	0	49	\$152	\$7.47M	1985
16	House of Printing* (23) Burtoville, MD	Bryan Fletcher	\$6.46	-8.88%	1	0	50	\$129	\$6.46M	1972
17	Marange Printing* (24) Belleville, NJ	Mario Autiero	\$6.38	-8.88%	1	0	45	\$142	\$6.38M	1986
18	Thompson Print & Mailing Solutions (22) San Antonio, TX	David Thompson	\$6.8	-4.23%	2	0	49	\$139	\$3.4M	1964
19	Ditto Document Services (27) Pittsburgh, PA	Ken Schriber	\$5.93	-8.88%	1	0	67.5	\$88	\$5.93M	1996
20	More Business Solutions (21) Norcross, GA	Denise Roath	\$6.5	-10.96%	3	0	63	\$103	\$2.17M	1985

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21	Print Tech (12) Mountainside, NJ	Russell Evans	\$6.5	-32.02%	2	0	31	\$210	\$3.25M	1978
22	Elm Press Terryville, CT	Vic Losure	\$6	10%	1	1	28	\$214	\$6M	1962
23	Braintree Printing (33) Braintree, MA	Corliss, Hogan & Tafur	\$5.94	-3.1%	1	0	26	\$229	\$5.94M	1989
24	PIP Printing (Dynamark Graphics Group) (15) Indianapolis, IN	Tom & Scott Fulner	\$5.92	-29.02%	5	0	53	\$112	\$1.18M	1972
25	QPP: Print, Signs, Apparel, Online (formerly Quality Quick Print) (26) Aberdeen, SD	Roger Feickert	\$5.8	-12.04%	2	0	60	\$97	\$2.9M	1979
26	Raintree Graphics (17) Jacksonville, FL	Mike Seethaler	\$5.8	-23.68%	1	0	38	\$152	\$5.8M	1989
27	RESCO* (35) Hudson, WI	J. Knutson & E. Strand	\$5.27	-8.88%	2	0	31.5	\$167	\$2.63M	1989
28	Sir Speedy Whittier (31) Whittier, CA	George Coriaty	\$5.68	-9.08%	1	0	27	\$210	\$5.68M	1979
29	PIP Printing of Alaska (29) Anchorage, AK	John Tatham	\$5.61	-12.99%	1	0	34	\$165	\$5.61M	1979
30	MarketPlace Direct* (36) McKees Rocks, PA	J.Kaufman & T.Swoger	\$5.01	-8.88%	1	0	68	\$74	\$5.01M	1994
31	Print Tech of Western Pennsylvania (28) Pittsburgh, PA	Bob Weingard	\$5.5	-15.38%	1	0	31	\$177	\$5.5M	1970
32	MLI Integrated Graphic Solutions (32) Tampa, FL	Martin Saavedra	\$5.5	-11.29%	1	0	40	\$138	\$5.5M	1970
33	Total Printing Systems (37) Newton, IL	Richard Lindemann, Sr.	\$5.38	0.81%	1	0	47	\$114	\$5.38M	1973
34	AlphaGraphics on University (20) Tempe, AZ	M.Sparaco & D.Osborne	\$5.23	-28.37%	1	0	33	\$158	\$5.23M	1988
35	Poor Richard's Press*(43) San Luis Obispo, CA	Richard Blake	\$4.7	-8.88%	3	0	49	\$96	\$1.57M	1973
36	Apollo Printing & Graphics (39) Anaheim, CA	Ken Ratanjee	\$4.96	-6.42%	1	0	28	\$177	\$4.96M	1984
37	Avalon Document Services (46) Syracuse, NY	Jonathan Denney	\$4.93	4.34%	5	0	78	\$63	\$985K	2000
38	Spectrum Printing & Graphics (42) Rockville, MD	Andrew Berman	\$4.91	-4.85%	1	0	35.5	\$138	\$4.91M	1993
39	B Squared (25) New York, NY	Tim Boucher	\$4.8	-27.33%	1	0	26	\$185	\$4.8M	2001
40	Cornerstone Printing & Imaging (50) Lincoln, NE	Kevin Thomas	\$4.5	-1.1%	1	0	20	\$225	\$4.5M	1992

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41	Sir Speedy Printing (Growth, Inc.) (45) Newark, DE	Alan Gardner	\$4.48	-7.05%	1	0	29	\$154	\$4.48M	1995
42	EconoPrint (Billings) (63) Billings, MT	Jim Berry	\$4.38	13.48%	3	0	29	\$151	\$1.46M	1969
43	Express Press (38) South Bend, IN	Brian Clauser	\$4.37	-18.01%	5	0	36	\$121	\$875K	1977
44	Goodcopy Printing & Digital Graphics (56) New Haven, CT	Edith Goldberg	\$4.34	6.2%	1	0	20.5	\$212	\$4.34M	1968
45	Griffith's Printing (47) Anaheim, CA	Ron Griffiths	\$4.32	-7.39%	1	0	24	\$180	\$4.32M	1981
46	Miller's Minuteman Press (64) Cockeysville, MD	Keith Miller	\$4.03	6%	5	1	32	\$126	\$806K	2000
47	All-American Printing Services Petaluma, CA	Darren Keffury	\$4	-20%	1	0	17	\$235	\$4M	1990
48	Automation Printing Company (58) Los Angeles, CA	Ann Tobman	\$4	0%	1	1	25	\$160	\$4M	1969
49	Direct Connect Solutions (5) Nashville, TN	Ann Mitchell	\$3.99	-74.45%	2	0	35.5	\$112	\$1.99M	1985
50	Colt Print Services (41) Boulder, CO	Jim Colt	\$3.96	-24.34%	1	0	25	\$159	\$3.96M	1974
51	Kopytek (53) St. Louis, MO	John Peterson	\$3.9	-12.75%	1	0	25	\$156	\$3.9M	1986
52	Winchester Printers (52) Winchester, VA	Ronald Hottle	\$3.9	-13.06%	1	0	28.5	\$137	\$3.9M	1892
53	Millennium Marketing Solutions (77) Annapolis Junction, MD	Janice Tippet	\$3.8	15.15%	1	0	22	\$173	\$3.8M	1997
54	Main Graphics (40) Irvine, CA	Haggerty & Blomquist	\$3.8	-28.3%	1	1	23	\$165	\$3.8M	1988
55	Professional Print & Mail (44) Fresno, CA	Douglas Carlile	\$3.76	-25.98%	1	0	37	\$102	\$3.76M	1985
56	AlphaGraphics (Hewell Enterprises) (62) Carrollton, TX	Sally Hewell	\$3.75	-3.05%	1	0	28	\$134	\$3.75M	1994
57	BCT (Mayer Enterprises) Houston, TX	Louis Mayer	\$3.6	-3%	1	1	36	\$100	\$3.6M	1983
58	One-Source (61) Whippany, NJ	Thomas Coultas	\$3.51	-9.9%	1	0	16	\$219	\$3.51M	1973
59	American Graphics Printing Co. (74) Clinton Township, MI	Bob Hindman	\$3.44	2.23%	1	0	14	\$246	\$3.44M	1984
60	Impressions Printing (60) Oklahoma City, OK	Jeff Summerford	\$3.43	-12.2%	1	0	37	\$93	\$3.43M	1996

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61	Unique Litho (70) Englewood, CO	Jay Hartway	\$3.32	-8.92%	1	0	21	\$158	\$3.32M	1984
62	Allegra Print & Imaging (The Printing Network) (84) Louisville, KY	D. Spaulding & J. Eberle	\$3.3	7.69%	1	1	19	\$174	\$3.3M	1992
63	Premier Color Graphics (55) Visalia, CA	Wayne Yada	\$3.3	-19.51%	4	0	28.5	\$116	\$825K	1968
64	EP-Direct (57) Fond du Lac, WI	Ron Langacker	\$3.2	-21.38%	3	0	32	\$100	\$1.07M	1969
65	Universal Printing Durham, NC	Robert Moura	\$3.2	-10%	1	0	26.5	\$121	\$3.2M	1979
66	Professional Duplicating (34) Media, PA	Thomas Gregory, Sr.	\$3.2	0%	2	1	26.5	\$121	\$1.6M	1977
67	Fotoprint (78) Victoria, BC	Derek Allan	\$3.19	-3.33%	1	0	20	\$160	\$3.19M	1975
68	Sir Speedy Scottsdale (59) Scottsdale, AZ	Sherrill Statt Bercaw	\$3.17	-19.5%	1	0	26.5	\$120	\$3.17M	1969
69	PIP Printing (Preisser, Inc.) (90) Lewis Center, OH	Gail Preisser	\$3.15	6.03%	1	0	21.5	\$147	\$3.15M	1974
70	Allegra Print & Imaging (Print Central) N. Richland Hills, TX	George Riesenfeld	\$3.15	10%	1	0	16	\$197	\$3.15M	1987
71	AlphaGraphics (Wet Ink, Inc.) (67) Arvada, CO	Edward Rothschild	\$3.14	-14.49%	3	0	27	\$116	\$1.05M	1996
72	Copy Express (68) Lexington, KY	Steve Daugherty	\$3.06	-16.61%	1	0	25	\$122	\$3.06M	1980
73	Plum Grove Printers (72) Hoffman Estates, IL	Peter Lineal	\$3.02	-12.18%	1	0	24.5	\$123	\$3.02M	1980
74	Allegra Print & Imaging (884611 Ontario Ltd.) (91) Ottawa, ON	Walter McGinn	\$3.01	3.76%	3	0	20.5	\$147	\$1M	1987
75	Gregory Press (76) Kenilworth, NJ	Greg Loessel	\$2.99	-10.63%	1	0	22	\$136	\$2.99M	1979
76	Minuteman Press (Genua & Mulligan Printing) (80) Jersey City, NJ	Joseph P. Mulligan	\$2.98	-7.21%	1	0	13	\$229	\$2.98M	1987
77	GRC Direct (48) Warrenton, VA	Arvind Gupta	\$2.9	-37.8%	1	0	25	\$116	\$2.9M	1987
78	Docuplex Graphics (75) Wichita, KS	Jerry & Jay Ewy	\$2.9	-13.4%	1	0	20	\$145	\$2.9M	1998
79	AlphaGraphics (Park Place Printing) (66) Mesa, AZ	Steve Adams	\$2.86	-23.02%	3	0	24	\$119	\$952K	1990
80	AlphaGraphics (Pamala, Inc.) (79) Phoenix, AZ	Larry Furlong	\$2.85	-12.9%	1	0	16.5	\$173	\$2.85M	1981

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81	Allegra Print & Imaging (Elco Enterprises) Lawrenceville, NJ	Ellis Galimidi	\$2.83	30.6%	1	0	19.5	\$145	\$2.83M	1991
82	JC Printing/Print Source One Phoenix, AZ	Thomas Rich	\$2.8	-15%	1	0	15	\$187	\$2.8M	1988
83	Harbor Duvall Graphics (65) Baltimore, MD	Mike Duvall	\$2.8	-24.55%	2	0	20	\$140	\$1.4M	1977
84	Insty-Prints of St. Paul Arden Hills, MN	Dale & Carol Beane	\$2.79	35%	2	0	20	\$140	\$1.4M	1986
85	Salem Printing & Blueprint (92) Salem, OR	Brenton Field	\$2.77	-1.68%	4	1	24	\$115	\$693K	1946
86	AlphaGraphics in the Cultural District (93) Pittsburgh, PA	Clare & Bill Meehan	\$2.75	-0.48%	1	0	14.5	\$190	\$2.75M	2000
87	Gerald Printing (95) Bowling Green, KY	Joe Davis	\$2.75	0.7%	2	0	29.5	\$93	\$1.38M	1971
88	Target Copy (86) Tallahassee, FL	Tracey Cohen	\$2.72	-10.56%	1	0	24.5	\$110	\$2.72M	1982
89	Allegra Print & Imaging (McCann) (96) San Antonio, TX	Petra McCann	\$2.7	2.13%	1	0	23.5	\$115	\$2.7M	1989
90	PDQ Print Center (87) Scranton, PA	D. Price & W. Gavigan	\$2.7	-10.29%	2	0	20.5	\$132	\$1.35M	1975
91	Allegra Print & Imaging (Acadia) (94) Saline, MI	Pat & Therese Mahoney	\$2.57	-7.13%	2	0	28.5	\$90	\$1.28M	1973
92	PIP Printing & Marketing Services (P&S Cochran) (81) Peoria, IL	Cochran, Parker & Grim	\$2.53	-20.62%	2	0	19.5	\$130	\$1.27M	1977
93	Sir Speedy Printing (Leda Printing) (98) Sarasota, FL	Eileen Rosenzweig	\$2.49	-6.11%	1	1	16	\$156	\$2.49M	1979
94	AlphaGraphics (Rule) (85) Cherry Hill, NJ	R. Baron & D. Jackson	\$2.43	-19.97%	1	0	17.5	\$139	\$2.43M	1991
95	Custom XM (formerly Custom Printing Co.) (99) N. Little Rock, AR	Paul Strack	\$2.42	-7.52%	1	0	13.5	\$180	\$2.42M	1966
96	Allegra Print & Imaging (563803 BC Ltd.) (82) Vancouver, BC	Michael & Jeanne Grant	\$2.42	-22.62%	1	0	15	\$161	\$2.42M	1994
97	Pad & Publication Assembly Corp. Cherry Hill, NJ	Joan Buehler	\$2.4	2.4%	1	0	23	\$104	\$2.4M	1981
98	Allegra Print & Imaging (Little Rock) Little Rock, AR	Darwin & Lisa Buehler	\$2.38	0%	1	0	23	\$104	\$2.38M	1991
99	Bryant Graphics St. Louis Park, MN	Greg Johnson	\$2.37	6.55%	1	0	13.5	\$176	\$2.37M	1988
100	Signature Printing (83) Chantilly, VA	F. Scott Watkins	\$2.25	-26.83%	1	0	21.5	\$105	\$2.25M	1991

Total Sales:	Total Growth:	# of Shops:	New Shops Planned:	Total Employees:	Average SPE:	Average SPS:
\$512,447,521	-15.56%	188	11	3,702	\$138,425	\$2,725,785